



Indian Institute of Foreign Trade
(Deemed to be University)
(Set up by the Ministry of Commerce & Industry, Govt. of India)



Ph.D. (Management) Programme 2025



PROSPECTUS (Full-time & Part-time)

From the Desk of the Vice Chancellor



Indian Institute of Foreign Trade (IIFT) stands for academic & professional excellence. Over the last five decades, IIFT has nurtured excellence in the arena of international trade and investment. With a modest beginning as a facilitator for external trade in 1963, IIFT has emerged as one of the pioneering institutes in the Asia Pacific, playing the role of a leading B-school in the Sub-Continent besides being a think tank organization for foreign trade and policy matters and a hub for research and knowledge dissemination.

Recognizing the immense contribution of IIFT in promoting skill and knowledge in International Business, it was accorded the status of “Deemed to be University” in 2002. The National Assessment and Accreditation Council (NAAC) recognized IIFT as a Grade ‘A+’ institution. The Indian Institute of Foreign Trade (IIFT) globally ranked No.1st in Networking and 51st in LinkedIn’s Top 100 MBA Programmes in the world. Additionally ranked 15th in the NIRF rankings, positioning it among the top management institutes.

In the spectrum of IIFT’s activities, research occupies a unique place because of the institutional emphasis on a strong and pervasive interface between research and theory. Research activities are undertaken both as part of in-house research programmes and at the instance of client institutions, which include Central and State Governments, various Public Sector Undertakings, and International Organizations like the World Bank, the FAO, International Trade Centre, UNCTAD, WTO, UNIDO, UNESCAP, DFID, etc. The Faculties of the Institute have contributed significantly in various disciplines by regularly presenting and publishing their research in reputed academic and policy forums.

The Ph.D. Programme offered at IIFT is one of the most preferred research degree programmes available in Indian and overseas Universities/Institutes. It is expected that Ph.D. scholars at IIFT would make original contributions in their respective fields that helps in expanding the knowledge frontier. It is heartening to note that many Ph.D. scholars at IIFT are regularly appearing in reputed national and international journals and other forums.

To date, IIFT has awarded 95 doctoral degrees to its successful research scholars and some of them are occupying high positions in academic and research institutes, government departments, and leading corporate groups.

I welcome you to become a part of IIFT’s Ph.D. Programmes, The Institute’s programme is a constantly growing knowledge network that thrives in supporting your pursuit for in research.

A handwritten signature in blue ink, appearing to read 'R. Joshi', with a horizontal line underneath.

Prof. Rakesh Mohan Joshi

From the Head, Research Division, IIFT-Delhi



It is with great pleasure that I invite you to the Ph.D. programme at the Indian Institute of Foreign Trade (IIFT), an institution that has been a pioneer in research, education, and policymaking for more than six decades. Established in 1963 by the Government of India, IIFT has earned national and international recognition for its contributions to global trade and business education. We are proud of our longstanding legacy and the impact we have made in shaping the future of international business and economic development.

Our Ph.D. programme is a core part of this commitment, designed to provide advanced research opportunities for scholars who aspire to contribute significantly to the fields of international business and management. The programme offers specialized doctoral research in several key areas, including Finance, Organizational Behaviour and Human Resources, Strategy, Global Trade Operations and Logistics, IT Application Management, Marketing, Operations and Supply Chain Management. IIFT aims for the overall development of the scholars with initiatives such as “Research Talks” and “Manthan” which facilitates interactions with prominent academicians and research scholars in International Business and Management. Ph.D. scholars of IIFT Delhi also publish “Research Pulse” which facilitates critical thinking and dissemination of their research work.

At IIFT, research is integral to academic experience, and students in the Ph.D. programme have the opportunity to engage in rigorous, impactful research that addresses contemporary global business challenges. Additionally, students gain valuable experience by engaging in national and international seminars and conferences hosted by the Institute, as well as those organized by other esteemed institutions, where they can interact with leading academics, industry experts, and policymakers, gaining exposure to cutting-edge ideas and global perspectives.

The programme is designed to foster critical thinking, academic excellence, and the development of innovative solutions for real-world business problems. As a Ph.D. student at IIFT, you will join a community of scholars dedicated to pushing the boundaries of knowledge and making valuable contributions to both academia and industry.

We are excited to welcome future researchers and change-makers to the IIFT Ph.D. programme. Together, we will continue to shape the future of global business through rigorous and impactful research.

Prof. Asheesh Pandey
Professor and Head (Research)

From Head, Research Division, IIFT-Kolkata



Ideation, innovation and insights are key to keeping up with global standards and contributing to social well-being. At the Indian Institute of Foreign Trade (IIFT), we strive to provide the right ecosystem to foster novelty and authenticity in research in the field of management and economics.

We aim to challenge existing theories and frameworks to address the limitations and usher new concepts through tightly coupled pedagogy. Our approach complies with the country's guidelines and world research standards.

We encourage research scholars, providing them with the resources and platforms to make good of their research talents under the supervision of the Supervisors. The scholars get guidance from a team of Doctoral Advisory members, the experts in the relevant disciplines. Every year we hold world-class conferences inviting leading academicians and journal editors to direct our scholars on the way of doing research and the art of publishing.

This academic year IIFT, Kolkata Campus held the Management Doctoral and Researchers' Colloquium (5th MDRC), and two leading international conferences – The Empirical Issues in Trade and Finance (9th EITF) and the Indian Academy of Management (10th INDAM Conference). Our researchers had the opportunity to showcase their research works and learn from peers for other leading institutes across the world.

At IIFT we have state-of-the-art Research facilities with subscriptions to journals, under One-Nation-One Subscription (ONOS), leading databases – Bloomberg, Statista, EMIS, CEIC, Prowess and others. We are now AACSB accredited. Research Division, IIFT Kolkata is an ISO9001:2015 & 27001:2013 Certified Unit. The rules of UGC are core to our research policies with higher standards to achieve the best.

A handwritten signature in dark ink, appearing to read 'D Sinha'.

Prof. Deepankar Sinha
Professor & Head (Research)

Vision

To be an Academic Centre of Excellence in international business research, training and education.

Mission

To create and foster a learning environment that enables participants to be leaders in international business with sensitivity towards society.

IIFT at a Glance

The IIFT has participated in the following B-School rankings in AY 2024-2025 and ranked as:

- 1st in University Category in Fortune India's Best B-School Ranking 2024.
- 7th in Business Today – MDRA B-School Rankings 2024
- 7th in T.I.M.E B-School Ranking 2024
- 9th in Fortune India Best B-School Ranking 2024 (Overall)
- 15th in National Institute Ranking Framework (NIRF) India Rankings 2024



How to Apply

Application Form and Brochure for the Ph.D. Programme (Management) 2025 can be downloaded from the website www.iift.ac.in. Candidates applying for both Full-Time and Part-Time Ph.D. Programme need to fill in the Application Form online and submit the same along with the application fee of ₹2,500/- (₹1,250/- in respect of SC/ST/PwD candidates) and US\$120/₹8,500/- for Foreign Nationals latest by 20th March, 2025.

For any academic/administrative query relating to the Ph.D. Programme, write to:

Dr. Preeti Tak

Programme Director
Ph.D (Management) Delhi Campus
INDIAN INSTITUTE OF FOREIGN TRADE
B-21, Qutab Institutional Area,
New Delhi 110016
E-mail: preetitak@iift.edu / research@iift.edu
Tel: 91-11- 39147200-205 (Extn. 707, 426)
91-11-39147226 (Direct)

Dr. Debashis Chakraborty

Programme Director
Ph.D (Management) Kolkata Campus
INDIAN INSTITUTE OF FOREIGN TRADE
1583, Madurdaha, Kolkata
E-mail: debashis@iift.edu
Tel: 91-33-24195700

Important Dates

Last date for submission of online Application and Statement of Purpose	: 20 th May 2025
Announcement of Shortlisted Candidates for Interview:	: 30 th May 2025
Personal Interviews:	: Second week of June 2025
Declaration of Final Results	: Fourth week of June 2025
Commencement of the Ph.D. Programme	: Third week of July 2025

Important Enclosures with Application Form

1. Copy of "Statement of Purpose" for the proposed Ph.D. Programme should be as per the template. (4-5 pages).
2. Self-Attested copies of certificates & mark sheets of qualifying degrees and other certificates (from SSC level).
3. One passport-size color photograph (to be uploaded at the time of filling out the Application Form).
4. Two letters of recommendation (in the format provided in the Application Form).
5. At least one example of scholarly research or professional writing. (Desirable).
6. SC/ST/OBC (NCL)/PWD / Gen-EWS category candidates need to attach the requisite certificate.

Template for Statement of Purpose (SoP)

The SoP should have:

- Motivation for pursuing the Ph.D.
- Broad area of Research (mentioning objectives, scope, sector, etc.)
- Review of Literature
- Expertise / experience obtained till date
- Anticipated sources of data (mentioning sample, methodology, variables)

About the Institute

The Indian Institute of Foreign Trade (IIFT) was established in 1963 as an autonomous organization under the aegis of the Ministry of Commerce & Industry, Government of India, to contribute in the skill building for the external trade sector of India. The Institute's portfolio is spread over a number of long-term Programmes, which include: Ph.D programme, two year MBA (International Business), two year MBA (Business Analytics), two year MA(Economics), MBA (International Business) (Weekend) for working executives, Post Graduate Diploma Programmes for working executives etc. to name a few. Detailed information on the Programmes offered by IIFT at New Delhi, Kolkata, and Kakinada campuses as well as through online mode can be obtained from the Institute web-page (www.iift.ac.in).

In addition to MBA teaching, the Institute has trained about 50,000 business professionals across more than 30 countries in various facets of international business and trade policy through its Management Development Programmes. Detailed information on the MDP programmes offered by IIFT can be obtained from the Institute's web-page (www.iift.ac.in).

The IIFT Ph.D. Programme is well-known for quality research on important business issues in national and international contexts. The programme is attended by both Part-Time and Full-Time research scholars. Most of the IIFT Ph.D. Scholars are highly placed in reputed academic institutions and universities, government departments, and leading corporate groups.

DELHI CAMPUS

Located in the Qutab Institutional Area in close vicinity of other reputed institutions such as JNU, IIT, and ISI, the Delhi Campus, spreading over six acres of land and overlooking a green ridge and the historical Qutab Minar, provides an ideal environment for academic excellence.

The facilities available on the campus include a well-equipped library, centrally air-conditioned lecture halls with modern audio-visual aids, conference halls for round-table conferences, an auditorium with 450 seating capacity, a gymnasium, and indoor games, besides quality residential facilities for the MBA students.

Library

The Institute has an automated and well-equipped

Library having an impressive collection of 1,21,312 resources that comprises 77,903 book/CDs-volumes, 17,581 bound periodicals, and 76 magazines/ Journals, 13000+ e-journals. The e-resource collection in the library is enriched by the prominent databases like Euromonitor, IndiaTrades, TradeDx, Emerald, Indiasta, Scopus, ProQuest, Statista & many more to its list. The Foreign Trade Library has also installed 10 Bloomberg terminals in the Library and 2 Bloomberg anywhere terminals for classroom teaching by the faculties facilitating the access to accurate business and financial information and insights around the world.

Computer Centre

Recognizing the importance of technology in education, IIFT's Computer Centre has implemented the latest state-of-the-art IT infrastructure to provide a competitive advantage in its core areas of education and research. The Computer Centre aims at providing 99 percent uptime including ensuring server uptime, data recovery and backup, facilitating storage management, hardware, and network operations, streamlining operations, and simplifying end-user support.

For its internet requirements, the IIFT avails 750 MBPS leased line from two different ISPs on load balancing. The computer lab for the students is open 24X7 with an adequate number of desktop computers. These are fully supported with application software such as SPSS, EViews, SmartPLS, MAXQDA. India Trade & Prowess databases from CMIE are also available on the Institute's network.

Comprehending the recent advances in functional data analysis and high-dimensional statistics, IIFT, besides the Computer Lab, has an exclusive Data Analytics Lab (DAL) with 40 computers with software such as SPSS, Hadoop, SAS, etc. for Data Analytics and Simulation Courses.

Apart from this, IIFT also uses video conferencing facility and Web Conferencing for training, and research activities besides connecting IIFT Delhi & Kolkata for internal meetings, etc. IIFT's recent foray into the online education platform has been possible with the state-of-the-art IT infrastructure support being provided for the conduct of online programmes, which has enabled IIFT to conduct online sessions on a real-time basis using a broadband facility.

KOLKATA CAMPUS

The campus is located in IIFT's own premises in the picturesque East Kolkata off EM Bypass in a sprawling area of around 7 acres. The campus is developed as a green and fully integrated campus with independent blocks for academic, administration, and student living areas with all modern amenities. There are centrally air-conditioned modern lecture halls, syndicate rooms, a common area, an auditorium, an open-air theatre, a common courtyard in its academic and administration blocks with exemplary designs to create a great learning environment. The campus is fully under Wi-Fi.

Library

The library at the Kolkata Campus is gradually growing with resources and other electronic and virtual information. It is presently equipped with a collection of around 6800 books, 66 printed national and international journals, 5,000 national & international journals (including e-journals) in the field of International Business Management and related areas, such as International Trade, Statistics, Economics, Mathematics, Marketing,

Psychology, Operation Research, Business Communication, Advertising, etc., in the field of global economics and related facets. Online databases (accessible from the campus) are one of the most important and valuable resources of the library. The library provides access to full text e-journals on economics, and databases like Economist Intelligence Unit, CMIE Prowess, Industry Outlook, and EPWRF India Time Series. Bloomberg, which is the premier source for global business and financial information, is also installed in the library.

Computer Centre

The Kolkata Campus network has been implemented totally on CISCO infrastructure. The whole campus is Wi-Fi enabled which supports 802.11b/g/n standards. Secured Wi-Fi access has been provided to all users in the campus. Today, the campus has a multi-tiered infrastructure in place. The infrastructure is at a layer 3 switching level that helps inter-connect all components of the same together on one platform. Over 700 users have access to this network.



To support internet services, Kolkata Campus uses a 750 MBPS leased line from two different ISPs on load balancing mode. Digital Room equipped with 30 latest desktops having all kinds of database software like SPSS, STATA, Prowess, etc. are accessible to students for their academic purposes. To conduct online classroom sessions a studio has been set up with the latest audio-visual devices that are capable of not only virtual classrooms but also live events and webinars. Apart from this, the Ph.D. Room and a few other classrooms are also equipped with video conferencing devices to conduct online or hybrid sessions and seminars.

KAKINADA CAMPUS

A land measuring 25 acres has been allotted to the Institute for setting up a full-fledged campus at Kakinada, a beautiful coastal town and a smart city in the State of Andhra Pradesh. Campus and Facilities at IIFT for the present batches of 5 years Integrated Programme in Management (BBA in Business Analytics + MBA in International Business), Jawaharlal Nehru Technological University (JNTU), Kakinada has permitted IIFT to utilize its premises. The University has state of art Infrastructural facilities like Internet Connectivity, a library, play-



grounds, an auditorium, a canteen, and medical services. The classrooms are fully air conditional with modern audio-visual aids.

CENTRES AT IIFT

IIFT has the following centres dedicated to respective focus areas, which contribute significantly to research, training, and consultancy.

- Centre for WTO Studies
- Centre for Trade & Investment Law
- Export Cell

PUBLICATIONS DIVISION

I. IIFT Journals

Foreign Trade Review Journal: Foreign Trade Review (FTR) is a peer-reviewed quarterly journal having more than four and half decades of existence in the academic research fraternity. The journal is published by SAGE Publications India. This journal is included in the following abstracting and indexing databases: SCOPUS, Chartered Association of Business Schools (ABS); ABDC-B, Clarivate Analytics: Emerging Sources Citation Index (ESCI). The Journal intends to serve as a comprehensive forum for theoretical and empirical research on International Trade and Business.

New Journal '*IIFT International Business and Management Review Journal*': IIFT with SAGE published a Journal titled "International Business and Management Review (IIFT-IBMR) Journal" a bi-annual peer-reviewed. The journal aims to bring together managerial issues, practices and innovations that are useful to scholars, educators, managers, consumers, other societal stakeholders and policy-makers around the world. It aims to play a significant role in shaping the content and boundaries of the management discipline while simultaneously covering the international scope of businesses, Eminent Professors from diverse fields in International Business and Management, spanning across Asia (Sri Lanka, Japan, and Thailand), Russia, USA, etc.

FOCUS WTO Journal: Publications Division publishes *FOCUS WTO* (Journal of WTO and International Business) (Print & Online) blind peer-reviewed quarterly journal. *FOCUS WTO* is an in-house publication of IIFT that publishes article, research paper, perspective article, case studies, monographs, and book reviews in international business and management research.

II. Publishing IIFT Quarterly Newsletter: Publications Division publishes the IIFT Quarterly Newsletter that contains the activities of the Institutes' various Divisions.

Ph.D. Programme (Management) at IIFT

Objectives

One of the primary purposes of the Ph.D. programme is to encourage scholars to undertake research and in-depth analysis and enrich their knowledge in their chosen field. It includes the ability to independently apply methodologies of scientific research as well as to create new scientific knowledge. Further, the scholars are expected to demonstrate an ability to critically analyze research findings and understand their importance in wider contexts, and effectively communicate and disseminate research results.

The Institute invites applications for its Ph.D. Programme (Management) Full-Time & Part-Time from both domestic and overseas candidates for the year 2025. Selected candidates for the Ph.D. Programme (Management) can attend the classes during the course work which are held on weekends.

The broad areas in which the Institute offers admission to Ph.D. Programme (Management) are:

- Finance
- OB & HR
- Strategy
- Global Trade Operations and Logistics
- IT Application Management
- Marketing
- Operations & Supply Chain Management

Duration & Process

- Ph.D. Programme shall be for a minimum duration of three (3) years, including course work (two semesters), and a maximum duration of six (6) years from the date of admission to the Ph.D. Programme.
- A maximum of an additional two (2) years can be given through a process of re-registration as per the Academic Rules, governing IIFT's Ph.D. Programme; provided, however, that the total period for completion of a Ph.D. Programme should not exceed eight (8) years from the date of admission in the Ph.D. programme.

- Provided further that, female Ph.D. scholars and Persons with Disabilities (having more than 40% disability) may be allowed an additional relaxation of two (2) years; however, the total period for completion of a Ph.D. Programme in such cases should not exceed ten (10) years from the date of admission in the Ph.D. Programme.
- Female Ph.D. Scholars may be provided Maternity Leave/Child Care Leave for up to 240 days once in the entire duration of the Ph.D. Programme.

During the first year, selected scholars need to complete the coursework at the Institute covering two semesters. On successful completion of the coursework including the Seminar Paper and approval of the proposed research topic (Synopsis Confirmation), a confirmation certificate will be issued along with the name of the Ph.D. Supervisor. A three-member Doctoral Advisory Committee (DAC) will be set up for each scholar for his/her doctoral research. The scholar has to present his/her research progress to the DAC on a regular basis. For more details, see the rules of the Ph.D. Programme (Management).

The selection of the candidates will be based on their suitability and availability of vacancies. The Institute follows the Government of India's Rules on reservation policy in admissions.

Course Structure

Selected scholars are required to mandatorily attend course work at IIFT during the first year of the Programme. The total course work is of 18 credit hours (1 credit hour = 10 hours) including 3 credit hours of seminar paper. The course work is divided over two semesters and classes for Full-Time and Part-Time will be held on weekends.

Course Structure is subject to revision by the Institute's Academic Council from time to time.

In addition to the coursework, the Full Time Ph.D. Scholars at the Institute are trained in various teaching, research, and other academic activities (e.g., offering tutorials, case presentations), helping faculty in teaching and evaluations. Ph.D. students are offered scholarship by the Institute and those with JRF, are required to be involved in teaching, research, and evaluation work.

Eligibility

The eligibility criteria for applying to IIFT's Ph.D. Programme (Management) are the following:

Indian Scholars: Ph.D. (Management) Full-Time & Part-Time

1. Candidates who have completed

- A 1-year/2-semester master's degree programme after a 4-year/8-semester bachelor's degree programme or a 2-year/ 4-semester master's degree programme after a 3-year bachelor's degree programme or qualifications declared equivalent to the master's degree by the corresponding statutory regulatory body, with at least 55% marks in aggregate or its equivalent grade in a point scale wherever grading system is followed or
- Equivalent qualification from a foreign educational institution. The courses must be as per the Equivalence Granted by AIU to the Institute / University during that duration.
- A relaxation of 5% marks or its equivalent grade may be allowed for those belonging to SC/ ST/ OBC (non-creamy layer)/ Differently-abled, Economically Weaker Section (EWS) and other categories of candidates as per the decision of the Commission from time to time.
- Provided that a candidate seeking admission after a 4-year/8-semester bachelor's degree programme should have a minimum of 75% marks in aggregate or its equivalent grade on a point scale wherever the grading system is followed. A relaxation of 5% marks or its equivalent grade may be allowed for those belonging to SC/ST/OBC (non-creamy layer)/ Differently-abled, Economically Weaker Section (EWS) and other categories of candidates as per the decision of the Commission from time to time.

2. Candidates who have completed the M.Phil. programme with at least 55% marks in aggregate or its equivalent grade in a point scale wherever grading system is followed or equivalent qualification from a foreign educational institution accredited by an assessment and accreditation agency which is approved, recognized, or authorized by an authority, established or incorporated under a law in its home country or any other statutory authority in

that country to assess, accredit or assure quality and standards of educational institutions, shall be eligible for admission to the Ph. D. programme. A relaxation of 5% marks or its equivalent grade may be allowed for those belonging to SC/ST/OBC (non- creamy layer)/ Differently-abled, Economically Weaker Section (EWS) and other categories of candidates as per the decision of the Commission from time to time.

3. Diploma courses that are considered equivalent to a Master's Degree (e.g., PGDIM from I IIMs) with 55% marks or CGPA equivalent to B Plus, recognized by AICTE/UGC would be considered. In such cases, candidates would be required to produce the necessary certificate(s) from the Association of Indian Universities (AIU). The period of diploma courses must be as per the Equivalence Granted by AIU to the Institute/ University during that duration.
4. Candidates who are in the final year of the above mentioned degree programme are also eligible to apply. However, if selected, their admission will be on a provisional basis. Admission of such candidates who joins the Ph.D. Program on a provisional basis but fails to obtain minimum percentage in the as defined above is liable to be cancelled forthwith. Such candidates should immediately inform the Institution of the declaration of her / his results. Admission of candidates who do not inform the Institute of such situation will automatically stand cancelled **on 15th December 2025**. No request for extension of time for re- evaluation, etc. will be entertained.
5. If the candidate is employed and applying for Part-Time Ph.D., he/she has to submit the "No Objection Certificate" from his/her employer clearly stating that:
 - The candidate is permitted to pursue studies on a part-time basis.
 - His/her official duties permit him/her to devote sufficient time for research.
 - If required, he/she will be relieved from the duty to complete the course work.

Overseas Scholars (Only for Full-Time Ph.D. Programme)

- Overseas candidates who have a Master's/ M.Phil. A degree in any discipline from a recognized university with at least 55% marks or

a CGPA equivalent to B Plus in aggregate can apply only to IIFT's Full-Time Ph.D. Programme.

- Minimum knowledge of spoken and written English is essential.
- There is no scholarship, or residential/ hostel facility available for overseas scholars in the Institute. However, the Institute can help in the search for suitable accommodation for scholars admitted to Ph.D. Programme.

Number of Seats: Delhi: 14 Kolkata: 20

The seats mentioned above for Delhi and Kolkata Centre are for both Full-Time and Part-Time programs depending on merit and as per the reservation policy of UGC.

Age Limit: There is no age limit.

Admission Process

In accordance with the UGC guidelines, admission to the Ph.D. (Management) Programme for the academic year 2025 will be based on UGC NET scores only. There shall be no separate entrance test.

Admission Criteria:

1. Candidates who have qualified UGC JRF in June 2023 and December 2023 are eligible to apply for the Ph.D. Programme.
2. Candidates who have qualified UGC NET or JRF in June 2024 and December 2024 are eligible to apply under the following three categories:
 - **Category 1:** Eligible for (i) admission to the Ph.D. with JRF and (ii) appointment as Assistant Professor.
 - **Category 2:** Eligible for (i) admission to the Ph.D. without JRF and (ii) appointment as Assistant Professor.
 - **Category 3:** Eligible for admission to Ph.D. Programme only and not for the award of JRF or appointment as Assistant Professor.

Selection Process

- i. Shortlisting of candidates for interviews will be based on the number of available Ph.D. seats.
- ii. The weightage for the selection process will be:
 - **70%** based on UGC NET scores
 - **30%** based on performance in the interview.

Fee

A. Indian Scholars

There is no Programme fee for Indian Full Time Ph.D. Scholars. However, they have to pay the following fee as mentioned in the below table.

The total programme fee for Part-Time Ph.D. Scholars are ₹5.10 lakh payable to IIFT as specified below.

S.No	Particular	Part-time	Full time
1.	Programme Fee	₹5,10,000/-	N.A
	1st Installment (At the time of joining) : ₹2,00,000/-		
	2nd Installment (January 2026) : ₹77,500/-		
	3rd Installment (January 2027) : ₹77,500/-		
	4th Installment (January 2028) : ₹77,500/-		
	5th Installment (January 2029) ; ₹77,500/-		
2.	Student Activities Fee to be paid at the time of joining (for three years)	₹30,000/-	₹30,000/-
3.	Alumni Fee to be paid at the time of joining (2025)	₹10,000/-	₹10,000/-
4.	Library Deposit (Refundable) to be paid at the time of Joining (2025)	₹5,000/-	₹5,000/-
5.	Examination Fee to be paid by June 2029 or at the time of thesis submission	₹50,000/-	₹50,000/-

* There will be a relaxation of 50% fee in Programme Fees & Examination Fees (except Library Fees, Alumni, and student activities fees) for SC/ST/PWD students.

Please Note: If a scholar drops a year with due approval, s/he has to submit the fee as per the fee schedule mentioned above.

B. Overseas Scholars

The total program fee for Foreign Scholars is US\$10,000 (US\$2,000 per year)

Note: The Institute reserves the right to charge any other fees from the scholars or increase the fees if considered necessary. In case of making such changes, due notice would be given in advance. For any matter relating to the conduct of the program, the decision of the authority as per IIFT Rules will be binding.

Refund of Fee

In case of withdrawal from the programme, fee will be refunded as per UGC guidelines

Fellowship for Full-time Ph.D. Scholar

An amount of ₹37,000/- p.m. + HRA for first two years and ₹42,000/- p.m. + HRA for remaining three years, subject to a comprehensive review of the academic performance. The Full Time Ph.D. scholars are required to get involved in various teaching, research and other administrative activities of the Institute. For continuation of scholarship in the second phase, performance evaluation will be done on half-yearly basis.

Imposing of Penalty

If a scholar does not deposit the fee within the stipulated time, a penalty of ₹2,000/- for one month will be imposed and if it is delayed by two months a penalty of ₹5,000/- will be imposed. If the delay in depositing the fee is more than two months to twelve (12) months, a penalty of ₹12,000/- will be imposed.

Docotoral Scholars at IIFT

Achievements

Awards

Sadhvi Sharma

Awarded with Certification of Appreciation for winning second prize for the research paper titled on “Green Advertising Formulation: Interplay of Firm’s Brand Image and Social Media Marketing” at 18th SIMSR Global Marketing Conference 2023 organized by K.J. Somaiya Institute of Management, Mumbai during 09-10 February, 2023.

Pijush Kanti Das

Best paper Award for the research paper titled on *Forecasting Indian Inflation Using Machine Learning Models* in the 3rd International Conference on Changing Business Paradigm (ICCBP-2023) organized by Management Development Institute (MDI), Murshidabad during 5-7 January, 2023.

Ana Sinha

Awarded with the certification of “Best Doctoral Student” at the India Strategy Conference 2023 held during 14-17 December 2023 at the Indian Institute of Management, Bangalore

Nishtha Agarwal

Literati Award for Outstanding Paper 2021 of CRR for the paper titled “Modelling supply Chain Enablers for Effective Resilience” published in the Journal Continuity and Resilience Review (CRR).

Roshan 2024

12th International Conference on Contemporary Issues in Management, Bangalore held on 23rd and 24th February, 2024 and received the best paper award with prize money.

Select Publications (2024-25)

- Baxi, A., & Saradhi, V.R. (2024). Distinct Dimensions of Human Capital in Distressed Firms: Implications for Firms and Research. *Vikalpa*, 0(0).
- Lumb, A., & Vadlamudy, R.S. (2024). Who Is Benefitted from Sustainable Performance? Evidence from the Industrial Sector. *Vision*, 0(0). <https://doi.org/10.1177/09722629241267112>
- Chaturvedi, S., & Malla, S.S. (2024). Skill Matrix Development for Persons with Disabilities in the Indian Hotel Industry. *Indian Journal of Industrial Relations*, 60(1).
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Testimonials



IIFT is among the very few, if not the only Central government institution that is specifically set in the international business and foreign trade domain. I had a great time doing my doctoral work at IIFT under the supervision of Dr Pooja Lakhanpal. She was open to new ideas, methodologies and had more courage than me in going ahead with challenging approaches. There is a strong support at the institute with respect to the IT resources, databases and academic literature. New databases and software are also updated. The freedom to pursue topics of one's choice and the support that is provided by the institute to build our thesis have been very helpful for me in getting published and winning the Best Doctoral Student award at a reputed conference.

Dr. Ana Sinha

*Ph.D. (Mgmt) 2019 Batch
Assistant Professor, International Business
FORE School of Management,
New Delhi*

I am deeply grateful to my supervisor, Prof. Sanjay Rastogi, for his exceptional mentorship and unwavering support throughout my Ph.D. journey at IIFT. His guidance was instrumental in shaping my research and academic growth. I also extend my thanks to the faculty and research division staff for creating a nurturing and intellectually stimulating environment.



The world-class resources and collaborative atmosphere at IIFT were key to my success. The rigorous coursework and interaction with renowned scholars strengthened my research capabilities. I am proud to have published in ABDC ranked journals, reflecting the high standard of research support at IIFT.

Prof. Rastogi's guidance not only deepened my academic knowledge but also helped me address real-world business challenges effectively. As I embark on my professional journey, I carry forward the esteemed legacy of IIFT with pride and gratitude.

Dr. Hemant Kumar Kaushik

*Ph.D. (Mgmt) 2019 Batch
Senior Manager,
Bharat Heavy Electricals Limited,
NOIDA*



Enrolling in the Ph.D. program in Operations at IIFT Delhi in the academic year 2017-18 was one of the most key decisions of my academic and professional journey. Joining the PHD program at IIFT was like dream comes true. I would like to express my sincere thanks to Professor Dr. Sanjay Rastogi for his invaluable guidance, inspiration, motivation and direction throughout the PHD journey at IIFT. My doctoral journey at IIFT has been both enriching and rewarding, equipping me with the knowledge and skills essential for academic excellence. The program has been truly transformative, providing an intellectually stimulating environment that fosters rigorous research and critical inquiry.

IIFT Delhi offers exceptional infrastructure, including a world-class library and access to extensive research databases, which serve as invaluable resources for scholars. The coursework is designed to facilitate deep academic engagement, allowing students to interact with distinguished faculty members and develop a strong methodological and conceptual foundation in their research areas. Additionally, the research department and administrative team at IIFT has been highly supportive, ensuring a seamless academic experience. For those aspiring to pursue advanced research in the field of management, IIFT Delhi stands as an excellent institution.

This journey is unique and is ever lasting transforming experience for me.

Dr. Arvind Gupta

*Ph.D. (Mgmt) 2017 Batch
Head Indirect Purchasing,
BMW India Private Limited,
Gurugram*

Feedback



As With over 11 years of experience in Data Analytics and Machine Learning, it was my dream to contribute as the subject matter expert. This program strikes a balance between theory and practical knowledge. I have worked in several domains like Pharma, Finance, Media, Entertainment, and Retail. IIFT is a great place to learn, where ideas and thoughts are nourished. As a researcher I got flexibility to explore and research in a guided environment. Ideas were discussed and proper brainstorming was done with faculty. This helps in shaping up ideas and gives the correct direction to us as researchers. In a nutshell IIFT is a great place to learn and grow.

Jyoti Kalra
Ph.D 2024

My experience at IIFT has been truly transformative. It's not just a place to study—it's a place to grow, connect, and challenge yourself in ways you never imagined. The opportunities here are endless, whether it's through insightful lectures, hands-on learning experiences, or the incredible network of peers and industry leaders you get to interact with. What truly sets IIFT apart is its faculty. The professors aren't just experts in their fields; they are mentors who genuinely invest in your success. Their real-world experience and deep understanding make every lesson meaningful and relevant. This prestigious institution lives up to its legacy and delivers much more than you expect. It has certainly shaped my journey in ways I will always be grateful for.



Shikha Bhakri
Ph.D 2024



"I am thoroughly impressed with the PhD program in Finance at IIFT. The distinguished faculty, known for their deep expertise and willingness to assist, have played a pivotal role in nurturing my academic interests and research ambitions, ensuring a smooth introduction to the highly technical and complex research domain. The professors here are not only knowledgeable but also incredibly supportive, offering personalized guidance that has been instrumental in shaping my understanding of intricate financial concepts.

The campus infrastructure is equally commendable. The state-of-the-art libraries and collaborative spaces provide an ideal environment for in-depth academic exploration. The modern amenities and well-maintained facilities contribute to a professional and conducive learning atmosphere, which significantly enhances the research experience. Furthermore, the professionalism of the institute is evident in every aspect—from the meticulously organized seminars and workshops to the efficient administrative support. This structured yet innovative environment inspires confidence and fosters a culture of excellence.

As I embark on my research journey in the finance stream, I am excited about the opportunities that lie ahead. The combination of exceptional mentorship, cutting-edge infrastructure, and the institute's unwavering commitment to academic rigor makes IIFT the perfect place."

Simran Kalsi
Ph.D. 2023

As a research scholar at the Indian Institute of Foreign Trade (IIFT), New Delhi, I am immensely grateful for the academic rigor, interdisciplinary exposure, and research-oriented ecosystem that this institution provides. IIFT has offered me a platform to deepen my understanding of global trade dynamics and policy frameworks, equipping me with the necessary skills to contribute meaningfully to the field. Additionally, the supportive research infrastructure, extensive digital resources, and vibrant peer network have enhanced my academic and professional growth.



Aaqib Chaudhary
Ph.D. 2021



The world is undergoing a significant transition necessitated by Artificial Intelligence, Climate Change, and Geopolitical interests. This transition presents both challenges and opportunities. It is the right time to be a researcher and solve these pressing issues by harnessing opportunities provided by this transition. I have experienced that IIFT's Doctoral Programme provides the necessary academic and professional tools to solve these issues our nation is facing and smoothen the transition process. A Cooperative, collaborative, and innovative atmosphere among research scholars and faculty members at IIFT helps research scholars overcome any difficulty throughout their PhD. Programme.

Brij Bhushan
Ph.D. 2024

My Ph.D. journey at IIFT Kolkata has been an intellectually enriching experience. With six years of corporate experience, I was looking for a rigorous academic environment, and IIFT provided the perfect blend of research excellence and industry exposure. Engaging with the EIITF and INDAM has broadened my perspective and expanded my professional network.



The faculty's guidance, along with the structured coursework, workshops, and seminars, has significantly enhanced my research skills. The collaborative environment among peers fosters insightful discussions, making the overall experience truly rewarding. The institute's strong academic framework, extensive research resources, and valuable networking opportunities have greatly contributed to my growth and prepared me for future endeavors. I am grateful for this transformative experience at IIFT Kolkata."

Siddhant
Ph.D. 2024



Scholars of 2024 Batch with Prof. Rakesh Mohan Joshi, Vice Chancellor, Prof. Asheesh Pandey, Head (Research), Dr. Preeti Tak, Programme Director (Ph.D.) and Research Division Team during the inauguration of the Ph.D. (Management) Programme-2024



Shri Sunil Barthwal, Secretary, Department of Commerce, Ministry of Commerce and Industry, Government of India, awarded Degree at 57th Convocation on 11th November 2024.



Details of IIFT Faculty and Administration may be accessed at: www.iift.ac.in

All disputes would be subject to the jurisdiction of Delhi and Kolkata Courts only.



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