



**Masters in Business Administration
(International Business) 2024-27
Weekend Programme
New Delhi**



**INDIAN INSTITUTE OF FOREIGN TRADE
(Deemed to be University)**

www.iift.ac.in

Vision

To be an Academic Centre of Excellence in International Business research, training and education.

Mission

To create and foster a learning environment that enable participants to be leaders in international business with sensitivity towards society

IMPORTANT INFORMATION

Important Dates	
Last date of Receipt of Application	15th May, 2024
Essay Writing, GD & Interview	First / Second Week of June, 2024
Commencement of Course	Mid-July 2024



MESSAGE FROM VICE CHANCELLOR

In 1963, the Government of India established the Indian Institute of Foreign Trade to address country's foreign trade-related training and research needs. Since then, the Institute has come a long way. It has grown and changed dramatically, and it is now highly known for its excellent knowledge and resource base. The institute is being continuously listed among the top business schools in the Asia Pacific region. Over the passage of time, the Institute has broadened the scope and dimensions of its academic subject, which today includes the entire spectrum of international business. The Institute has closely tracked the changes brought about in international business by a variety of factors, such as government policies, cultural differences, economic conditions, legal systems, technological advancements, and particularly the impact of COVID-19 which has caused short-term disruptions and long-term changes in how people live and conduct business around the world. The Institute has witnessed tremendous movements and transformations in the world's political and economic environment, as well as the ideologies that drive it, over the years. National economies that were formerly isolated are now more intertwined and linked into the global economic system. Our country's economic policies likewise shifted from an inward-looking mind set to an outward-looking one. The once all-encompassing governmental sector has given way to a corporate environment that increasingly fosters private sector involvement in nation-building. Further, our country is on the verge of a manufacturing revolution, and our economy is on the verge of transitioning to a high-speed growth path. Despite all these changes and upheavals, international trade and global business remain important drivers of development and progress. As the global scenario is evolving, and the word "global trade" is taking on new meanings and definitions owing to the geopolitical landscape shifts, this has necessitated becoming proficient in international business since without the knowledge of it, it'll be difficult to successfully recognize the diversity of the world marketplace and be able to cope with the uncertainties and risks of doing business in a continually changing global market.

The International Business MBA programme at IIFT is designed for working executives and focuses on the abilities that a global manager requires today. The program adopts an interdisciplinary approach building on insights from diverse yet interrelated subjects such as business strategy, finance, corporate governance, and economics etc., to impart knowledge related to global challenges facing companies, foreign markets, global economics, and cross-border relationships etc. The curriculum at the institute is revised on a regular basis to reflect the changing business environment and state-of-the-art methods are used for content delivery. The programme has a lot of information, is flexible for public and private sector participants, and is delivered effectively by a world-class faculty and industry practitioners. I extend an open invitation to you to join IIFT's dynamic learning process to hone your abilities in engaging and succeeding in the ever-changing world of global trade.

A handwritten signature in dark ink that reads "Satinder Bhatia". The script is fluid and cursive.

DR. (MRS.) SATINDER BHATIA

About the Institute

The Indian Institute of Foreign Trade (IIFT) was established in 1963 as an autonomous body under the Ministry of Commerce & Industry to contribute in the skill building for the external trade sector of India. It has come a long way to successfully develop into a unique institution involved in imparting knowledge through research and training in international business and trade. The Institute was granted “Deemed to be University” status in 2002. **The National Assessment and Accreditation Council (NAAC) has recognized IIFT as Grade “A+” Institution in 2023.** Over the years, IIFT has emerged as the national university with focus on International Business Management and Strategy, and such focus is reflected in all three major activities of the Institute: Research, Training and Education.

Objectives & Activities

IIFT was set up with the following objectives:

- Impart professional education in modern management techniques relevant to international business.
- Enable the participants to appreciate the inter-relationship between the diverse and complex tasks of international business.
- Develop capacities among business executives for improved understanding of various trade and economic issues.
- Conduct high quality research that addresses domestic as well as world trade and business issues.

The Institute’s portfolio of long-term programmes is diverse, catering to the requirements of aspiring International Business executives and mid-career professionals alike. These are:

- Two - Year MBA (International Business) at New Delhi and Kolkata
- Two - Year MBA (Business Analytics) at New Delhi
- Two-year & six months MBA (International Business) Weekend at New Delhi and Kolkata.
- Ph.D. (Management) Programme at New Delhi and Kolkata
- Ph.D. (Economics) Programme at New Delhi and Kolkata
- Two - Year M.A(Economics – specialization in Trade and Finance) at New Delhi and Kolkata
- Executive Post Graduate Diploma in International Business at New Delhi and Kolkata
- Integrated Programme in Management (Business Analytics and International Business) at Kakinada, Andhra Pradesh
- Executive Post Graduate Diploma in Global Human Resource Management at New Delhi
- Two - year MBA (International Business) Online Programme
- Post Graduate Certificate Programme in International Business and Finance (Hybrid)
- Certificate Programme in Export Import Management
- Certificate Programme in International Business and Market Intelligence

Division of Graduate Studies in Management

The Graduate Studies in Management (GSM) Division of the Institute is the nodal division for full time/long duration programmes. The division processes the admission to the Institute's week-end MBA and certificate programmes, besides providing administrative and academic support to IIFT's flagship full-time MBA programme.. It is the responsibility of the division to ensure smooth conduct of the programmes in coordination with all stakeholders, viz. faculty, students and all others concerned. The programmes of the institute get encouraging response from corporate and government sectors.

The following programmes are being run by Graduate Studies in Management Division

1. Two-year Full-time MBA (International Business)
2. Two-year Full-time MBA (Business Analytics)
3. Two-year Six months Weekend MBA (International Business)

MBA (INTERNATIONAL BUSINESS) – WEEKEND PROGRAMME

The MBA (International Business) is a unique Business Management Programme for developing a competent cadre of Business Executives to meet the country's growing requirements for trained personnel in the field of international business management.

Developments in the international market on the one hand and the consequential impact of the same on India's domestic market on the other, call for an increasingly professional approach and sensitivity to international business environments.

Objectives

The MBA (IB) Weekend Programme aims at imparting professional education and training in modern management techniques for handling international business operations in a highly dynamic and competitive environment. The specific objectives of the Programme are:

- To prepare the participants to face challenges in the emerging competitive business environment in an increasingly globalized world.
- To relate the management concepts to business situations and help the participants to develop analytical and decision making skills so as to formulate effective national and international business strategy.
- To promote a scientific approach and capability to eventually undertake senior management responsibilities in International Business.

The Programme aims at providing a comprehensive coverage incorporating all the important subject areas and disciplines relevant to international business. Equal emphasis has been placed on the quantitative and analytical approach to the study of international business by covering methods of doing business as well as trade and business practices, procedures and documentation in other countries. Besides, effective use of computers and modern information technology is made in the training pedagogy.

Course Structure

The Course Structure of MBA (IB) Weekend Programme (to be taught in nine trimesters)

S. No.	Course Title	S. No.	Course Title
1	Fundamentals of Management	15	International Economics
2	Psychology for Managers	16	International Trade Operations & Documentation
3	Managerial Communication	17	International Marketing Management
4	Management Information Systems	18	Human Resources Management
5	Business Statistics	19	IT Applications in Management
6	Accounting for Managers-I	20	Operations Research
7	Economic Theory - I	21	International Financial Management
8	Accounting for Managers-II	22	Economic Environment
9	Economic Theory - II	23	Strategic Management
10	Business Research Methods	24	International Trade Logistics & Sourcing
11	Marketing Management	25	Operations Management
12	Organisational Behaviour	26	International Business Strategy
13	Foreign Language	27	Supply Chain Management
14	Corporate Finance	28	Corporate Ethics and Governance

Proposed Elective Courses

S. No	General Management and Strategy	S. No	
1	International Contract Management	6	Entrepreneurship
2	Digital Strategy and Transformation	7	Crisis Management
3	Strategy Execution & Tools (Simulation)	8	New Venture Creation & Startups

4	Management of Strategic Alliances (Workshop)	9	Cross Culture Management
5	Competitive Strategy	10	Management Consulting
Quantitative Techniques and Operations Management			
1	Modelling in Supply Chain Management: SCOR Approach	4	Advanced Supply Chain Management
2	Multi- Variate Data Analysis & Forecasting Techniques	5	Advanced Forecasting Techniques for Business Applications
3	Advanced Optimization Techniques		
Information Technology			
1	Online Business & E-Commerce	4	Data Modeling and Visualization
2	Enterprise Resource Planning (ERP) Systems	5	IT Project Consultancy
3	Software Product Management	6	Machine Learning& Artificial Intelligence
Finance			
1	Financing of International Trade	7	Alternative Investments
2	FinTech	8	Management of Financial Services
3	Fixed Income	9	Security Analysis and Portfolio Management
4	Trading Strategies and Evaluation	10	Project Appraisal and Finance
5	Financial Modeling	11	Mergers and Acquisitions
6	Financial Derivatives and Risk Management	12	Financial Risk Management
Marketing			
1	B2B Marketing	7	Brand Management
2	Digital Marketing	8	Customer Relationship Management
3	Retail Management	9	Marketing Research
4	Advertising and Promotion Management	10	Strategic Market Planning and Decision Making
5	Consumer Behavior	11	Marketing of Services
6	Sales and Distribution Management	12	Rural Marketing
International Trade Operations & Logistics			
1	Management of Shipping Services	4	Custom Procedure in GST Regime
2	Agri-Commodity Trading	5	Sectoral Strategy for Exports
3	Managing Global Compliance in Exports	6	Risk Management in International Trade
Human Resource			
1	Competency Mapping	6	Organizational Transformation & Change Management
2	Impression Management in Organization	7	Global Leadership Strategies
3	HR Matrics & Organizational Performance	8	Leadership Lab

4	International Human Resource Management Practices	9	Strategic Human Resource Management
5	Labour Laws & Industrial Relations	10	Team Building and Leadership Development
Economics of Strategy			
1	Game Theory and Strategy	3	International Investment Treaties and Business Decisions
2	Applied Econometrics	4	Management of Pricing
Other Components			
1	Port Visit		
2	Research Project		
3	Comprehensive Viva at the end of Trimester III, VI & VIII		

Notes: - Students are required to opt for 18 electives. They can major in two functional areas (6 each) and minor (3) in any others functional areas or major in 3 functional areas.

Course Structure is subject to revision.

Programme Faculty

The Institute has a qualified and experience Faculty with specialization in diverse areas such as International Marketing Management and Research, International Financial Management, Economics and Trade Policy, International Trade Procedures, Logistics & Documentation, Supply Chain Management, Management and Marketing of Services, International Brand Management, International Business Practices and Strategies, Cross Cultural Management and Business Negotiations, etc.



Visiting Faculty

The Institute also draws on expert guest faculty comprising specialists from corporates, research institutions, leading business schools and foreign universities.

Methods of Instruction

Both Delhi and Kolkata Faculty will be involved in the teaching of various courses of the Programme. The range of teaching methods used in the Programme includes formal lectures followed by discussions, case studies, group discussions, computer stimulations & exercises and collateral readings. In addition to classroom activities, seminars and workshops, involving industry experts, are organized as a part of the learning process. Throughout the Programme, participants are encouraged and given opportunity to involve in course work in order to bring about a greater effectiveness of the teaching-cum-learning process.



Campus and Facilities at IIFT

Located in Qutub Institutional Area, overlooking green ridge and historical Qutub Minar, the IIFT Campus is considered to be one of the finest in the country. The campus, spread over 6.5 acres of land, houses two academic blocks and two residential blocks for students and visiting faculty. Be it the imposing structure of the 'atrium',

The campus itself is a very picturesque with artistically designed buildings and well-maintained lush garden. The facilities available on the campus include, fully air-conditioned lecture halls with modern audio-visual aids, conference halls for round-table conferences, an auditorium of 400 seating capacity, MDP Centre, computer centres, indoor games, besides excellent residential facilities for the students.

Library Facilities

The Institute has a well-equipped Library with updated knowledge. It has a collection of latest books by eminent authors on Trade, Economy, Management and WTO related issues. It also has a collection of research reports, company reports, CD-ROMs, video cassettes, International Trade Statistics and Databases. Apart from books on Management and Economics related areas, the Library has huge collection of books on areas like WTO, Intellectual Property Rights, Services Management, Mergers & Acquisitions, Trade Finance, e-Business, Global Business Strategies, International Business Law, Information Technology, etc. The Library also subscribes Journals & other Periodicals and has enriched itself with publications of prestigious national and international organizations such as UN, ITC, UNCTAD, WTO, IMF, World Bank, Ministries and Departments of Government of India.

In order to facilitate online access to information, Library has also subscribed to trade related online databases like Blackwell Synergy (21 e-Journals), CMIE databases (Commodities, ProwessIQ, India Trade, TradeDx, Industry Outlook and Economic Outlook), China Trade Monitor, Comtrade, ecommerceDB, EIU Online, EBSCO, Emerald Management, EPWRF India Time Series, Euromonitor, HeinOnline, Global Trade Atlas, Indiastat, Inside US Trade, JSTOR, Manupatra, OECD i-library, ProQuest, Science Direct (106 e-journals), Scopus, Statista, Suns Magazine, Trade Law Guide, Westlaw Asia etc.

IIFT subscribes to Bloomberg, which offers a dynamic network of information for decision-makers. Bloomberg is of great value to B-School students seeking fast access to accurate business and financial information, news and insight around the world. Students are also offered training to familiarize them with this powerful resource.

Library facilities are open to participants. The participants are required to deposit ₹5,000/- for Library membership as security which is refundable at the end of the Programme.

Library Timings

Working Days	Weekends	Gazetted Holidays (Except N.H.)
24 hrs.	09.00 a.m. to 05.30 p.m.	09.00 a.m. to 05.30 p.m.

Facilities/Services

- ☐ Book lending
- ☐ Reading facility
- ☐ Reference service
- ☐ Inter-library Loan service
- ☐ Current Awareness service

WTO Resource Centre (shifted to NAFED Building) to facilitate research on World Trade Organization

- ☐ Books for Reference only
- ☐ No borrowing allowed (Photocopying allowed)

Library Circulation's Rules

- ☐ Three Reader's tickets to be issued to each student.
- ☐ One book against one card for a maximum period of 7 days.
- ☐ A fine of ₹1/- per day to be levied after the due date.
- ☐ Restricted books may be issued for overnight and a fine of ₹10/-per day charged, if not returned on time.
- ☐ If any Library material is lost / damaged, the participant should either replace or pay the cost as specified in Rule 6.1 of Library Rules.
- ☐ Participants need to obtain 'No Dues Certificate' from Library before Comprehensive Viva of Trimester IX.

Users' Attention

- ☐ Stealing, mutilating, marketing of books and tearing of pages are considered serious offence and can even result in rustication of the concerned student.
- ☐ Repeated delay in return of books may result in suspension from the membership of the Library
- ☐ Personal belongings including books, notes, eatables, etc. are not allowed inside the Library.
- ☐ Participants to consult the Library Rules and Regulations from the Library Website/Library Counter for details.
- ☐ Use of mobile phones inside the Library is strictly prohibited.

Computer Facilities

Recognizing the importance of technology in education, IIFT's Computer Centre has implemented the latest state of the art IT infrastructure to provide a competitive advantage in its core areas of education and research. The Computer Centre aims at providing 99 per cent uptime including ensuring server uptime, data recovery and backup, facilitating storage management, hardware, network operations, streamlining operations and simplifying end-user support.

For its internet requirements, the IIFT avails 750 mbps leased line each from two different ISPs on load balancing. The computer lab for the students is open 24X7 with adequate number of desktop computers. These are fully supported with application software such as SPSS, E-Views, SAS, etc. India Trade & Prowess databases from CMIE are also available on the Institute's network. Comprehending the recent advances in functional data analysis and high-dimensional statistics, IIFT, besides the Computer Lab, has an exclusive Data Analytics & Simulation Lab (DASL) with 40 computers with software such as SPSS, Hadoop, SAS, etc. for Data Analytics and Simulation Courses.

Apart from this, IIFT also uses video conferencing facility for training, research activities besides connecting IIFT Delhi & Kolkata for internal meetings, etc.

IIFT's recent foray in the online education platform has been possible with the state-of-the-art IT infrastructure support being provided for the conduct of online programmes, which has enabled IIFT to conduct online sessions on a real time basis using broadband facility. The Institute has a multi-tiered network infrastructure in place. Buildings inside the campus are well connected with fiber network. The network infrastructure is at layer 3 switching level that helps to interconnect all components together on one platform. Institute's network is also supplemented with managed Wi-Fi supporting 802.11n and standards. Over 1000 users have access to this network. Apart from this, classrooms are adequately equipped with LCD projectors and PCs. IIFT also has a fully integrated in-house developed platform, named "Campus360" (<http://campus360.iift.ac.in>) that provides convergence facility to the faculty with the students and the programme office. The Campus 360 enables online attendance, sharing of courseware, result processing, online quiz, opinion polls, assignment submission, dissertation/research project submission, elective selection, port visit option, language selection and many more related activities.

Fee & Other Charges

The total fee for MBA (IB) Weekend Programme 2024-27 batch is Rs. 9,95,000.00 which includes Rs. 9,45,000.00 as tuition fee (for General/OBC category) and Rs. 50,000.00 as other charges towards Alumni Membership (Rs.10,000.00), Computer (Rs.32,000.00), Library (Rs.8,000.00). Students of SC/ST and PWD category are given 50% concession in tuition fee only. The fee is payable in nine instalments.

For Foreign Nationals/NRIs/Children of NRIs, fee for the whole course is US \$ 25,000 (tuition fee) plus Rs.50, 000 as Other Charges towards Computer, Library and Alumni Membership, etc.

Refund of fee – (Applicable to all categories of candidates) if a student to withdraw from the program, the Institute shall follow the guideline issued by GoI/UGC from time to time for the refund of fee.

Examination and Award of Masters

Details of the system of evaluation and grading will be given to the students in the Handbook of Information to be provided at the time of Registration. Participants successfully completing the Programme will be awarded Masters Degree. The participants of MBA (IB) Weekends can complete the programme in five years from the date of his/her registration by taking a break-in trimester, after successful completion of first three trimesters. Criteria of evaluation will be indicated in detail in the Course Outlines to be provided to the participants at the beginning of each trimester. The exit option in MBA (IB) weekend programme will be governed as per the IIFT Policy and Guidelines which will be communicated to students after due approval of Competent Authority.



Programme Duration and Timings

The duration of the Programme is Two years and six months spread over nine trimesters.

In each trimester classes would be held on every Saturdays and Sundays as per timings below:

Saturday: 3:00 p.m. to 6:15p.m.

Sunday: 9:00 a.m. to 6:00 p.m.

Admission Procedure

Eligibility – for General/Reserved Category Candidates

- ☐ Bachelor's degree from any recognized University or Institution with minimum 50% marks. (45% in case students belonging to Reserved Category)
- ☐ A minimum managerial experience (including self-employed) of not less than THREE Years as on 30 June 2024 (Only the work experience after eligibility qualifications will be considered).
- ☐ 'No Objection Certificate' from employer is required at the time of Admission
- ☐ No age limit.

Mode of Admission

- ☐ On the basis of the qualification and experience shorted listed will be called for Essay Writing, GD/Extempore and Interview in the first and second week of June, 2024 at IIFT Delhi Campus
- ☐ Short listed candidate would be required to undergo the above detailed admission process at IIFT Delhi campus. Candidates called for this will have to make their own travel arrangements.

Admit Card

- ☐ A Call letter will be emailed to shortlisted candidates. With a print out of letter/email , the candidates should reach the IIFT Delhi Campus on the mentioned date with original, valid and non-expired PAN Card/Driving License/Voter ID Card/Passport/Aadhar Card(with photograph) (Any One).

How to Apply

- ☐ Application for the Programme is through prescribed Online Application Form available at IIFT Website: www.iift.edu
- ☐ Application fee of Rs. 1500 (Rs. 750 for Reserved category) shall be paid which includes application screening and Entrance Test Fee. For NRI/Foreign Nationals candidates, application fee is US \$ 25 (or its Rupee equivalent).
- ☐ SC/ST/PWD/OBC-NCL/General-EWS/Kashmiri Migrants candidates have to upload the requisite category certificate, as applicable in central government Institute's with the Application Form.(Category once filled by the candidate in his/her online application form, will not be changed under any circumstances).

Eligibility – (for foreign Nationals/NRI candidates)

- ☐ Recognized Bachelor's degree of minimum 3 years' duration with minimum 50% marks.
- ☐ In order to qualify as an international candidate for the purpose of applying to IIFT entrance exam, a candidate should have been (expected to be) resident outside India for a period of not less than 18 months as on 30th June, 2024 . The Indian nationals who are living, working, studying abroad should produce with application a certificate from the Indian Embassy/ High Commission /Consulate of the country where the candidate is currently based, stating that the candidate has been resident in that country continuously for a period of not less than 18 months as on 30th June 2024.
- ☐ Foreign Nationals need to have a valid passport/travel document from a country other than India. The Foreign Nationals who are present in India at the time of IIFT entrance test are required to take the same.
- ☐ NRI-Sponsored candidates and Children of NRIs are not considered under this category.

Documents to be submitted

- ☐ Complete filled in application Form.
- ☐ Copy of a detailed CV
- ☐ Attested copy of all academic mark-sheets/certificates (Class X, XII & Graduation).
- ☐ Copy of all Passport pages having official entries
- ☐ Apart from NoC from employer, two letters of recommendation. Preferably, one of these should be written by a current supervisor or manager. The second one should be from someone who is in a position to evaluate the applicant's professional performance as well as his/her managerial and leadership potential. No letter of recommendation should be written by immediate family members, e.g. parents, grandparents, siblings and spouse.
- ☐ The Indian nationals who are living, working, studying abroad should produce with application a certificate from the Indian Embassy / High Commission / Consulate of the country where the candidate is currently based, stated that the candidate has been resident in that country continuously for a period of not less than 18 months as on 30th June, 2024.

Important Information

- ☐ Complete details of the Programme are available at our website: www.iift.edu
- ☐ Filled-in application with enclosures and evidence of payment of Application Fee should be uploaded latest by 15th May, 2024.
- ☐ MOST OF THE COMMUNICATIONS TO THE APPLICANTS WILL BE SENT THROUGH E-MAIL. THEREFORE, APPLICANTS MUST MENTION THEIR E-MAIL ID CLEARLY IN THE APPLICATION FORM.
- ☐ In case of any problem in registration process, the candidates can contact to Mr. Karun Duggal, SO (GSMD), IIFT on Tel. No. 011-39147319 (Direct) and E-mail: mbaptadmissions@iift.edu/sogsm@iift.ac.in
- ☐ There are 60 seats for the Course. Seats are reserved as per prescribed categories as per Government of India's norms. The reservations are subject to candidates meeting the admission requirements of the Institute under this category. The Institute reserves the right to change the number of seats for the course.
- ☐ Application fee, once paid, will not be refunded.
- ☐ Applications of Foreign Nationals under Self-financing Scheme should be routed through the Ministry of External Affairs/Ministry of Human Resource Development, Government of India and should be received by the Institute latest by 15th May, 2024.
- ☐ Candidates are advised to communicate the application Number in all correspondence

- Results will be put up at the IIFT Website: www.iift.ac.in within a couple of days after the interviews
- All disputes will be subject to the jurisdiction of Delhi Courts only.

Incomplete applications in any manner and those received after the prescribed date will be rejected.

International Collaborations & Capacity Development Division (ICCD)

The ICCD Division plays an important role in developing & strengthening international collaboration, Capacity Building, establishing Academic ties with Global B-Schools and National Universities, Accreditation & Ranking, Student Exchange Programme, Faculty Development Programs, leveraging Memberships in prestigious organizations, Training Programs, Joint Research, hosting interactive informative sessions with academicians and policymakers from various countries.

The key areas of collaboration with partner institutes includes Student Exchange, Faculty Development Programme, Training Programmes / Study Tours, Joint Research and Capacity Building

International Accreditations

The Indian Institute of Foreign Trade (IIFT) is among the Top 5% B-Schools in the world to be accredited by the Association to Advance Collegiate Schools of Business (AACSB), upholding the highest standards of Excellence, providing quality assurance, business education intelligence and learning and development services.

AACSB accreditation is known, worldwide, as the longest-standing, most recognized form of specialized accreditation that an institution and its business programs can earn. Accreditation is a voluntary, nongovernmental process that includes a rigorous external review of a school's mission, faculty qualifications, curricula, and ability to provide the highest-quality programs. AACSB is dedicated to the highest standards in business education and to delivering the utmost value to our membership. Achieving ISO 9001:2015 demonstrates AACSB's commitment to delivering innovative, high-quality, customer-focused accreditation services globally, and that AACSB's internal accreditation processes adhere to a universal, globalized business standard.

The Indian Institute of Foreign Trade was granted the prestigious AACSB Accreditation on 17th November, 2021. With this the IIFT figures amongst the top 900+ Business Schools of the world which have earned this accreditation. The AACSB Accreditation is a quality assurance system comprising of 9 parameters (Standards) where the member institute has to demonstrate continuous improvement over 3-4 years as described in AACSB guidelines.

IIFT is a member of Association of MBA's (AMBA), European Foundation for Management Development (EFMD) and The Academy of International Business (AIB) etc.



National Accreditations & Ranking

The Indian Institute of Foreign Trade has been accredited by NAAC (National Assessment and Accreditation Council) with **Grade A+** by NAAC - an autonomous body established by the University Grants Commission (UGC) to assess and accredit institutions of higher education in the country

Indian Institute of Foreign Trade is one of the top ranked B-Schools in India with specialization in International Business. IIFT has participated in following Rankings/Surveys and standings of IIFT at different platforms are as follows:-

S. No.	Name of Ranking	Rank
1	Times B-School Ranking 2023	4th
2	12 th Chronicles All India B-School Survey	5th
3	Indian Institutional Ranking Framework (IIRF) 2024	7th
4	Business Today – MDRA B-School Survey 2023	9th
5	Fortune India Best B School 2023	10th
6	National Institute Ranking Framework (NIRF) 2023	27th

Memberships

ICCD has been the nodal contact for International and National Memberships for IIFT. All activities pertaining membership from the organization of repute from across the world are taken care by ICCD. IIFT has undertaken various memberships and these memberships have a strong global reputation. These are Association of Advance Collegiate Schools of Business (AACSB), The Association of MBAs (AMBA), The European Foundation for Management Development (EFMD), The Association of Indian Universities (AIU), The Academy of International Business (AIB), Association of Indian Management Schools (AIMS), The Global Compact Network, India (GCN), Shastri-Indo Canadian Institute (SICI) and Indian Finance Association (IFA).

Faculty Development Program (FDP)

The Faculty Development Programme (FDP) intends to provide financial assistance to facilitate up-gradation of knowledge, skill and intends to provide opportunities to faculties for participation in various International/National Conferences/ Training programs/ workshops as a part of the Faculty Development Program (FDP) to bridge the gap in quality research and teaching skills that are required in contemporary management education in India.

These participations aim at the professional development of faculty members of the institute and will empower faculties to learn and get exposure to effective and newer pedagogical techniques, gain expertise in diverse research methodologies, and learn advanced specific management topics. In the AY 2023-24, various Faculty Development Programs were conducted which includes National & International Conference, Training Programs and workshops.

Collaboration & MoUs

IIFT has signed MoUs with **42 Global** Universities/ B-schools across the world. These B-schools are ranked in world's top 500 universities in QS / Times Higher Education Rankings and are Internationally Accredited. These MoUs involve formal academic cooperation, exchange of students and faculty members in programs, collaboration in joint research projects, joint conferences, etc. The collaborations will provide opportunities for students at both institutions to complete part of their studies at a foreign location, and also explore and facilitate various possibilities for researchers and faculties.

IIFT has established academic collaboration with several premiere institutions across **6 Continents** all around the globe including Europe, Asia, Africa, Australia, North America and South America and these institutions fall under Top Global Rankings and are Internationally Accredited.

Student Exchange Programme (SEP)

IIFT has a very active Student Exchange program with **25** top notch and globally recognized Global B- Schools/Universities. Student Exchange Program facilitates a two-way mobility for students of the respective B-Schools/Universities.

In the last 5 years, around **350+** students have been involved in the Two-Way Mobility from various Global universities to IIFT under Student Exchange Programme. Exchange programme at IIFT is scheduled in the 3 trimesters i.e. Spring, Winter and fall trimester of the MBA (International Business) 2 year programme.

Foreign Delegation Visits

IIFT welcomed various distinguished visitors from around the world from various top Universities, B-schools, organizations and Corporates. These delegation visits contribute to the internationalization of institute and further maximize the opportunities for sustainable collaboration and future joint ventures. IIFT welcomed around **90+** Foreign Delegations in last 5 years who visited from different Top Global B Schools/Universities including ambassadors of Vietnam, China etc

International Collaboration and Capacity Development (ICCD) aims to create a gateway for international outreach and global partnership to enhance our academic rigor and such a focus was well reflected in the Vision and Mission statements of the Institute. The ICCD division serves manifold objectives to promote global exposure through International and National Accreditations, International and National Memberships, Faculty Development Programs (FDP), Student exchange Programmes SEP), Joint research Programmes and Foreign Delegation Visits.

Journal Division

Journal Division has taken the initiative to start a seminar/webinar series. In this seminar, we invite external experts to present an academic research paper/topic and to interact with faculty members/research scholars at IIFT. One of the primary purposes of such events is to foster a research culture among faculty members and students. Since August 2018 when the initiative was started, Journal Division has conducted several lectures and panel discussions.

FOCUS WTO Journal

Journal Division publishes *FOCUS WTO* (Print & Online) peer-reviewed quarterly journal. *FOCUS WTO* is an in-house publication of IIFT that publishes full-research papers, case studies, monographs, book reviews, and synopsis of doctoral dissertations in international business and management research. Journal Division has published 4 Issue of *FOCUS WTO* Volume 25 Nos. 1, 2, 3 and 4 (Jan.-March, April-June, July-Sept. and Oct.-Dec. 2023)

Major Achievement

1. ISSN No. 2583-7311 (Online) for *FOCUS WTO* is allotted by a Network of International Standard Serial No. (ISSN) National Centre (National Science Library, New Delhi). Now *FOCUS WTO* has ISSN for both print and online.
2. The Journal Division achieved a milestone with its first International Subscription from Germany (Massmann Internationale Buchhandlung GmbH) for *FOCUS WTO*.
3. *FOCUS WTO* as a Journal has been indexed with:
 - Indian Citation Index (ICI),
 - ROAD (Directory of Open Access Scholarly Resources,
 - Directory of Research Journals Indexing (DRJI), and
 - J Gate.
 - SJIF (Scientific Journal Impact Factor)
4. The journal *FOCUS WTO* has now gone online and has been hosted on the web portal since 2021. (The link to the same is <https://www.iift.ac.in/iift/publications.php>)
5. Online submission of articles for *Focus WTO* has been launched under the peer review process since 2021. (The link to the same is <http://publication.iift.ac.in/focus.asp?id=700>)
6. *Focus WTO* has now become online. All Archive has been created online since January 2021.

Publishing *IIFT Quarterly Newsletter*

Journal Division publishes the IIFT Quarterly Newsletter that contains the activities of the Institutes' various divisions like GSM, MDP, Aumani Affairs, CDOE, EMPD, ICCD, Ph.D. (Economics), Research, Publications by IIFT Faculty, Participation by IIFT Faculty and Students Activities.

FOREIGN TRADE REVIEW Journal

Foreign Trade Review (FTR) is a peer-reviewed quarterly journal having more than four and half decades of existence in the academic research fraternity. The journal is published by SAGE Publications India. This journal is included in the following abstracting and indexing databases: SCOPUS, Chartered Association of Business Schools (ABS); ABDC-B, Clarivate Analytics: Emerging Sources Citation Index (ESCI). The Journal intends to serve as a comprehensive forum for theoretical and empirical research on International Trade and Business. IIFT has published 4 Issues of *FTR* Volume 58 Nos. 1, 2, 3, and 4 (February, May, August and November 2023).

Uploading of Working Paper Series

The main aim of the Working Paper series of IIFT is to help faculty members share their research findings with professional colleagues in the pre-publication stage. The papers are published online and uploaded on the IIFT website. A total of Sixty-six Working Papers have been uploaded on the IIFT Website.

Launching of New Journal '*IIFT International Business and Management Review Journal*'

IIFT with SAGE published a new Journal titled "International Business and Management Review (IIFT-IBMR) Journal" a bi-annual peer-reviewed. The journal aims to bring together managerial issues, practices and innovations that are useful to scholars, educators, managers, consumers, other societal stakeholders and policy-makers around the world. It aims to play a significant role in shaping the content and boundaries of the management discipline while simultaneously covering the international scope of businesses, Eminent Professors from diverse fields in International Business and Management, spanning across Asia (Sri Lanka, Japan, and Thailand), Russia, USA, etc.

MA (Economics – Specialization in Trade and Finance)

The MA (Economics) Programme has been launched in IIFT to impart advanced knowledge in Economics. The coursework of MA (Economics) is at par with standard Post Graduate Programmes in Economics with special focus on Trade and Finance. In the last semester, in order to encourage constructive original thought process, students are required to write a Dissertation on contemporary issue based on their theoretical and empirical knowledge gained from the Programme.

The specific objectives of the Programme are:

1. To prepare students to become excellent trade policy-makers and key strategies on trade issues in the corporate sector, involved directly or indirectly in international trade and financial transactions.
2. To equip students with a set of tools, which would help them to solve real world problems.
3. To prepare students to be full-time academicians, with specialized knowledge in international economics and finance.

Ph.D. Programme in Economics

The Ph.D. Programme of the institute covers Doctoral research in a variety of business related areas leading to the award of Ph.D degree. The programme is targeted at research scholars, members of teaching faculty in universities and institutes of higher learning, professionals from private, public and government sectors.

Research in Economics

Research Projects Completed

1. An Evaluation of the ECGC's MLT Business with a view to improve the Export Performance of India.

Research Projects under Progress

1. Ease of Doing Business and the Performance of Indian Firms: A Firm-Level study across Industries and States'
2. Appointment of Designated Agencies under Brand Promotion in Footwear and Leather Sector sub-scheme of Indian Footwear and Leather Development Programme (IFLDP)
3. ICSSR-ESRC-UKRI Collaborative Research on "The Future of UK-Indian Trade and Cross Border Investment in a Changing Global Environment"

Conference, Seminar / Workshops

Under the theme of India's G20 presidency 'One Earth, One Family, and One Future,' the Indian Institute of Foreign Trade (IIFT), New Delhi organized an incredibly insightful and thought-provoking seminar under G20 University Connect Programme on 29th May 2023. The seminar received support from Prof. Satinder Bhatia, Vice-Chancellor and Professor of Finance, IIFT. The conveners of the seminar were Prof. Biswajit Nag, Professor (IIFT), and Dr. Tuheena Mukherjee, Assistant Professor (IIFT). The seminar was organized in collaboration with Research and Information System for Developing Countries (RIS), New Delhi. The event focused on the theme "**International Financial Stability and Creating a More Sustainable and Inclusive World through Financial Technology (FinTech)**" which is in line with one of India's G20 priority *Technical Transformation & Digital Public Infrastructure*. The seminar featured two keynote speeches and two panel discussions. Each keynote speech was followed by a panel discussion.

The seminar opened with the first insightful keynote speech made by Dr. Nina Fenton, Head, Regional Representation for South Asia, European Investment Bank, Delegation of the European Union. Prof. Biswajit Nag, Professor of Economics, IIFT Delhi, chaired the speech. In her presentation on "*Digital Transformation of Financial Services: The Africa Case and the Role of the European Union*," she stated that digital financial services have huge potential in triggering the economic transformation. She later emphasized that FinTech is filling the gap in the traditional banking system by serving the unserved. The speaker comprehensively discussed the implications of FinTech on stability, sustainability, and inclusion. The speaker also shared views about the transformation of financial services with the intervention of digital infrastructure. She emphasized that G20 nations can work together to achieve the goal of digital financial inclusion. The keynote speech was followed by a panel discussion on "**Innovation in Fintech - The Road Ahead for G-20 Nations**". The discussion was chaired by Prof. Sachin Chaturvedi, Director General, RIS. He talked about the challenges in the FinTech Industry in terms of governance and regulations in India. The panelist for the discussion was Prof. P.K. Das, Professor, IIFT Kolkata; Mr. Alokdeep Singh, Co-Founder BriskPe; Mr. Amit Tyagi, CEO, Payworld, and Mr. Dhruv Bajaj, Co-Founder, and CEO, TAssets. Prof. P.K. Das shared his work on the reputation system with variables on transaction level, delivery time, reliability, and

quality. This will help to arrive at the credit-worthiness of the vendors. He suggested creating a sustainable and robust startup ecosystem, ensuring players receive a level playing field. He later focused on the importance of the GeM portal and deliberated that ONDC which is in the infancy stage, and will have the larger number of sellers.

The second keynote speech was addressed by **Prof. D. Janakiram**, Director, Institute for Development and Research in Banking Technology (IDRBT). Prof. Niti Nandini Chatnani, Professor of Finance, IIFT Delhi, chaired the speech. Prof. D Janakiram explained how the full financial ecosystem is likely to be evolving in the world with two-step front - FinTech and TechFin. He opined that India Stack Model shows promise for widespread adoption among the G20 nations. Further, the speaker discussed the process behind the working of two new model-LoRa and mobile Private 5G Cloud that IDRBT is exploring presently with the objective of achieving last-mile connectivity in banking transactions by providing affordable and reliable network infrastructure for underserved populations. The speaker reiterated that data centralization and training with these large datasets will ensure cyber security. He advocated the responsible use of AI should be the goal of G-20 nations. The keynote speech was followed by a panel discussion on **“Fintech Regulatory Frameworks & Strategies.”** The discussion was chaired by Prof. Satinder Bhatia. The distinguished panelists were Prof. Biswajit Nag, Professor, IIFT Delhi, Mr. Sandeep Mehra, Virtual CFO, Corporate, Legal and Finance, Corpcode, Dr. Sriram Birudavolu, CEO, Cyber Security Centre of Excellence, DSCI, NASSCOM Initiative, and Mr. Harpreet Singh, Founder & CEO, F2 Fintech. Prof. Biswajit Nag stated that one size fits for all principle does not apply in the case of regulating the industry, and suggested that plurilateral and multilateral partnerships should facilitate cross-border payments. Dr. Sriram Birudavolu and other panelists deliberated on the need for the right proportion of regulations in the Fin-Tech industry and the need for evolving home-suited solutions.

Executive Management Programme Division

The Executive Management Programmes Division (EMPD) has been set-up to enhance the skills and competencies of professionals across various sectors, viz. corporate sector, PSU's, Financial Institutions/ Banks and government sectors etc.

The Division currently offers the following major programmes:

i. **Post Graduate Certificate In Management (International Business)-Week-End On Campus:**

PGCM-IB is a 12-month programme designed for working executives seeking to broaden their understanding of international business. It covers a comprehensive course structure encompassing various aspects of international business, and related areas such as: International Trade, International Marketing Management, International finance, International Business etc.

ii. **Post Graduate Certificate In Management (Human Resource Management) (H.R.M.). Week-End On Campus:**

This programme is designed for professionals aspiring to work in organizations with an international and diversified workforce. It equips participants with the skills and knowledge necessary to develop and manage HR systems with an International perspective.

Research Division

The activities of the Research Division aim at increasing the visibility for IIFT and to emerge as a think tank for trade policy analysis with strong research output. Research and other activities of the division also aim at supporting the long term and short term educational programmes in the area of International Business. The research activity holds great significance in the growth of the Institute as it provides a strong pervasive interface between research and training. Apart from studies sponsored by the Government and other national and international organizations, the Institute has also been successfully bidding for projects, nationally and internationally.

The Research Division also looks after the Ph.D. Programme in Management Disciplines. The Ph.D. Programme (Management) 2023 was inaugurated on 31st October 2023. Total 11 students (02 Full-Time and 09 Part-Time) joined the programme. The Institute has awarded 14 Ph.D. Degrees in Management Discipline in the Convocation held on 2nd November 2023. The Admission Process of the Ph.D. (M) 2024 is under process.

Division of Alumni Affairs

IIFT graduates have achieved success in diverse fields and hold positions of responsibility and influence as distinguished corporate leaders, pioneering entrepreneurs, eminent academicians, and inspirational leaders. The institute is proud of its strong and active network of alumni spread across the globe. The Division of Alumni Affairs (DAA) manages the IIFT Alumni Society and seeks to foster life-long bonding between the institute and its alumni, providing the current students at the institute an opportunity to connect with the alumni. The DAA works in close coordination with the student Alumni Relations Committee to curate events that facilitate professional networking among the alumni and the students, and provide for sustained learning opportunities for the students of IIFT. Activities and events are organised round the year, and at various locations within and outside India, for the alumni to connect with their alma mater and contribute to enhancing the legacy of IIFT.

Division of Management Development Programmes

Management Development Programs (MDPs) has been one of the major activities of the Institute. Since its inception in 1963, it was envisaged that IIFT should become a centre of excellence for Executive Development Program in International Business, and today after its completion of Sixty Years, it has emerged as a knowledge resource division catering to the needs of officers, managers and executives at all levels drawn from the corporate, government and public sectors both in India and abroad.

The objective of our MDPs is to provide the participants an excellent opportunity to interact and exchange ideas with the experienced faculty and fellow participant's which helps crystallize the concepts for better decision making. It also facilitates business executives to explore new frontiers of knowledge, sharpen their skills and help their organizations to achieve newer heights.

The participants in our programs are officers/executives from ministries & departments of the Government, corporate sector, PSUs, trade facilitation agencies, export promotion organizations and entrepreneurs.



ITS BATCH- Indian Trade Services Batch 2022

CENTERS AT IIFT

Centre for Research in International Trade (CRIT)

Under the Foreign Trade Policy (FTP) Statement 2015-20 there was a need to create an institution at the global level which can provide a counter-narrative on key trade and investment issues from the perspective of developing countries like India. To fill this vacuum a new institute namely the Centre for Research in International Trade (CRIT) was set up in 2016. The Centre for WTO Studies which is a constituent centre of CRIT, pre-dates the CRIT since it was created in 1999. The vision and the objective of the CRIT was to significantly deepen existing research capabilities and widen them to encompass new and specialized areas amidst the growing complexity of the process of globalization and its spill-over effects in domestic policymaking.

The objectives of the Centre for Research on International Trade (CRIT) are as follows:

- Creating a dedicated pool of legal experts and economists who can advise the DOC/other Govt. agencies without a risk of conflict of interest
- Informing and shaping evidence-based public debate and policy making in India and other developing countries on trade policy and investment issues
- Reducing the dependence of India and other developing countries on think tanks and donor agencies of developed countries for intellectual inputs into their trade policy making
- Enhancing the capacity of government officers and other stakeholders in India and

other developing countries to deepen their understanding of trade and investment agreements

- Research on linkages between trade rules and emerging areas such as labour, climate change, technological changes, etc.
- Influencing international discourse on trade and investment issues in consonance with India's interests
- Developing networks with other centres of excellence in the field of International Trade and Investment Policy

Two Centres namely (1) Centre for WTO Studies, and (2) Centre for Trade and Investment Law are working under CRIT.

CENTRE FOR WTO STUDIES

The Centre for WTO Studies was set up with the support of the Department of Commerce, Government of India, in the year 1999. The Centre was established at IIFT in November 2002. The activities undertaken by the Centre for WTO Studies seek to achieve three broad objectives:

- ❑ To assist India's trade negotiators and policy-makers in participating effectively in the WTO and at the related multilateral trade negotiations.
- ❑ To enhance the understanding of key trade issues among stakeholders through outreach and dissemination activities.
- ❑ To develop capacities within India and in other developing countries for analysing WTO and other trade-related issues through training programmes.

In its various activities the Centre has collaborated with inter-governmental organizations including the WTO, UNCTAD, UNESCAP, South Centre, Commonwealth Secretariat, etc.

Centre for WTO's Online Databases on SPS and TBT Measures

The CWS has been in the process of conceptualising two web-based databases in 2003 on non-tariff measures (NTMs) like the Sanitary and Phytosanitary Measures (SPS) and Technical Barriers to Trade (TBT) measures notified since 1995 to the WTO. The web portals hosting the two databases came into existence in December 2009. The databases provide a detailed account of trade linkages in HS 4-digit terms for all SPS and TBT notifications made under the WTO by all the Members. The creation of the database web portal aims to help exporters better assess their market potential in the global scenario - increasingly, non-tariff measures like (SPS and TBT) have been replacing the role of tariffs in trade policy. The links to access the databases are as follows:

- ❖ **SPS Online Database** < <http://cc.iift.ac.in/DB/sps/index.asp> >
- ❖ **TBT Online Database** < <http://cc.iift.ac.in/DB/tbt/index.asp> >

For more information, please visit <https://wtocentre.iift.ac.in>

CENTRE FOR TRADE AND INVESTMENT LAW

The Centre for Trade and Investment Law (CTIL) was established by the Ministry of Commerce and Industry in 2016, currently functioning under the IIFT with the following core objectives:

- ❑ To provide sound and rigorous analysis of legal issues pertaining to international trade and investment law;
- ❑ To provide technical and capacity-building support to the Government of India and to other developing countries without conflict of interest;
- ❑ To identify, analyze and provide innovative perspectives and ideas on current and emerging issues of global economic law and policy-making;
- ❑ To conduct intensive training and capacity-building programmes, workshops and colloquia for central and state government officials; and
- ❑ To create legal capacity within law schools and educational institutions on WTO and international trade and investment law related matters.

CTIL is a ready repository of trade and investment related information, including updates on ongoing trade negotiations and disputes.

Centre for Distance and Online Education

The Centre for Distance and Online Education was established by the Institute in May 2021, with aim to provide need-based online learning opportunities for continuous professional development and skill up gradation to in-service professionals.

The Centre for Distance and Online is providing opportunities to the participants who would like to expand their field of interest, gain knowledge, learn conveniently while in a job at a reasonable cost, and develop their skill to equip themselves in their career and to benefit all sections of society through education without bias.

The Centre offers spectrum of programmes as follows:

MBA (IB) Online Programme: IIFT Post Graduate programme has been designed to effectively spread quality management education among practicing managers, across all levels. These programmes equip experienced professionals with powerful knowledge, tools and resources to tackle the most complex business challenges of today in the area of International Business, Finance, Marketing, Trade and Strategy.

Management Development Programmes (MDPs): The Centre offers MDPs, spreading across the entire spectrum of functional areas in the International Trade & Logistics, Finance, Import-Export Management and International Business domain.

Diploma Programmes: The Centre offers Diploma Programmes in the area of International Trade & Logistics for the working executives to provide a holistic approach towards international trade, investment procedures and current developments.

IIFT FACULTY AND ADMINISTRATION

Vice Chancellor: Dr. (Mrs.) Satinder Bhatia – Acting

DELHI FACULTY

S. No.	Name & Designation
1	Dr. (Mrs.) S. Bhatia, Professor & Dean IIFT – Acting Vice Chancellor
2	Dr. Rakesh Mohan Joshi – on Deputation
3	Dr. (Mrs.) D Sunitha Raju, Professor
4	Dr. Biswajit Nag, Professor
5	Dr. Sheeba Kapil, Professor
6	Dr. Nitin Seth, Professor – on Deputation
7	Dr. Sanjay Rastogi, Professor
8	Dr. Ram Singh, Professor
9	Dr. M. Venkatesan, Professor
10	Dr. Pooja Lakhanpal, Professor
11	Dr. Niti Nandini Chatnani, Professor
12	Dr. O.P. Wali, Professor
13	Dr. Asheesh Pandey, Professor
14	Dr. Vijaya Katti, Professor (re-employed) – on contract
15	Dr. Ravi Shanker, Professor (re-employed) – on contract
16	Dr. Rohit Mehtani, Consultant at the level of Professor & Head, CRPD
17	Dr. Basanta K. Sahu, Professor
18	Dr. Sweta Srivastava Malla, Professor
19	Dr. Ashim Raj Singla, Professor
20	Dr. Jaydeep Mukherjee, Professor, Gift City
21	Dr. Jacqueline Symss, Associate Professor
22	Dr. Himani Gupta, Associate Professor
23	Dr. C. Ganeshkumar, Associate Professor
24	Dr. Areej Aftab Siddiqui, Assistant Professor – On lien
25	Dr. Preeti Tak, Assistant Professor
26	Dr. Ashish Gupta, Assistant Professor
27	Dr. Ginni Chawla, Assistant Professor
28	Dr. Divya Tuteja, Assistant Professor
29	Dr. Arunima Rana, Assistant Professor
30	Dr. Prateek Maheshwari, Assistant Professor, GIFT City
31	Dr. Papiya Ghosh, Assistant Professor
32	Dr. Arya Kumar Srustidhar Chand, Assistant Professor
33	Dr. Priyanka Jaiswal, Assistant Professor
34	Dr. Tuheena Mukherjee, Assistant Professor
35	Dr. Anchal Arora, Assistant Professor
36	Dr. Parul Singh, Assistant Professor
37	Dr. Sonu Verma, Assistant Professor
38	Dr. Anju Goswami, Assistant Professor
39	Dr. Charu Grover, Assistant Professor
40	Dr. Muhammed Rafi OPC, Assistant Professor

41	Dr. Neha Jain, Assistant Professor – on contract
42	Dr. Sugandha Huria, Assistant Professor – on contract
43	Dr. Kanupriya, Assistant Professor – on contract

KOLKATA FACULTY

S. No.	Name & Designation
1	Dr. K. Rangarajan, Professor & Head
2	Dr. Sugata Marjit, Distinguished Professor
2	Dr. Radhika Prosad Datta, Professor
3	Dr. Ranajoy Bhattacharyya, Professor
4	Dr. Gautam Dutta, Professor
5	Dr. Prabir Kumar Das, Professor
6	Dr. Saikat Banerjee, Professor
7	Dr. Saswati Tripathi, Professor
8	Dr. Jayanta Kumar Seal, Professor
9	Dr. Deepankar Sinha, Professor
10	Dr. Rajendra Prasad Sharma, Professor
11	Dr. Bibek Ray Chaudhuri, Professor
12	Dr. Debashis Chakraborty, Professor
13	Dr. Triptendu Prakash Ghosh, Associate Professor
14	Dr. Kavita Wadhwa, Assistant Professor
15	Dr. Oindrila Dey, Assistant Professor
16	Dr. Naman Sharma, Assistant Professor
18	Dr. Taufeeq Ajaz, Assistant Professor
19	Dr. Anirban Biswas, Assistant Professor
20	Dr. Raghuveer Negi , Assistant Professor – on contract

KAKINADA FACULTY

S. No.	Name & Designation
1	Dr. Vadlamudi Raveendra Saradhi, Professor & Centre Head
2	Dr Sujata Kar, Associate Professor
3	Dr. J. K. Verma, Assistant Professor
4	Dr Siddharth Shankar Rai, Assistant Professor
5	Dr. Oly Mishra, Assistant Professor
6	Dr. Miklesh Prasad Yadav, Assistant Professor
7	Dr. Saurav Dash, Assistant Professor
8	Dr. Rashmi Rastogi, Assistant Professor

Administration

Name	Designation
P.K. Gupta	Registrar
Gaurav Gulati	Deputy Registrar
Amit Chanpuria	Deputy Registrar
Bhuwan Chandra (on deputation)	Assistant Registrar
Meenakshi Saxena	Assistant Registrar
Nalini Meshram	Assistant Registrar
Pitambar Behera	Deputy Finance Officer
Deepa P.G.	Assistant Finance Officer
P. Sakthivel	Sr. Administrative Officer
Desh Raj	Administrative Officer (CWS)
Balam Singh Manral	Administrative Officer (CWS)
Shahid Anwar	Accounts Officer
M. Vadivelu	Accounts Officer
Bishan Pal	Accounts Officer
Anil Kumar Meena	Section Officer
Dwaipayan Ash	Section Officer
Gaurav Gupta (on deputation)	Section Officer
Hoijahat Baite	Section Officer
Jitender Saxena	Section Officer
Karun Duggal	Section Officer
Kavita Sharma	Section Officer
Lalita Gupta	Section Officer
Mohini Madaan	Section Officer
Rakesh Kumar Ojha	Section Officer
Rahul Kapoor	Section Officer
Sumita Marwaha	Section Officer

Support Services

Head, CRPD

Dr. Rohit Mehtani

Head, Computer Cell

Dr. Ashim Raj Singla

Systems Manager

Bimal Kumar Panda

Asstt. Systems Manager

S. Balasubramanian

Computer Programmer

Institute Engineer

R.K. Gupta

Assistant Librarian



INDIAN INSTITUTE OF FOREIGN TRADE
(DEEMED TO BE UNIVERSITY)
(DEPARTMENT OF COMMERCE, GOVT. OF INDIA)
B-21 Qutub Institutional Area, New Delhi-10016
Ph.: 011-39147319 (Direct), 011 39147200 (PBX)
Fax: +91-11-26853956
E-mail:mbaptadmissions@iift.edu Website :www.iift.ac.in